

Message Text

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PAGE 01 BAGHDA 00629 131158Z

46

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 OPIC-06 EB-07 AID-05 CIAE-00

INR-07 NSAE-00 /048 W

----- 029699

P R 111100Z JUN 75

FM USINT BAGHDAD

TO USDOC WASHDC PRIORITY

SECSTATE WASHDC PRIORITY 2083

INFO AMEMBASSY BEIRUT

AMEMBASSY ISLAMABAD

AMEMBASSY LONDON

AMEMBASSY TEHRAN

UNCLAS BAGHDAD 629

E.O. 11652: N/A

TAGS: BBAK, IZ

SUBJECT: FERTILIZER PLANTS IN IRAQ

REF: (A) STATE 097099 (NOTAL); (B) BAGHDAD 555 (NOTAL)

1. MOHAMMAD AL SHUKRI, GOI MINISTRY OF INDUSTRIES
OFFICIAL IN CHARGE OF PROJECT FOR FOUR AMMONIA/UREA
FERTILIZER PLANTS DESCRIBED REF (A), TOLD ME JUNE 11
THAT THERE HAS BEEN NO GENERAL CALL FOR TENDERS FOR
THIS MULTI-MILLION TURNKEY, FIXED PRICE PROJECT.
KELLOGG INTERNATIONAL OF HOUSTON WAS SOLE US FIRM
INVITED TO BID AND, ACCORDING TO SHUKRI, KELLOGG HAS
AN EXCELLENT CHANCE TO WIN THE CONTRACT--PROVIDED
AGREEMENT CAN BE REACHED ON HOW TO HANDLE PRICE
ESCALATION FOR EQUIPMENT AND CONSTRUCTION MATERIALS.
TIME OF FINAL DECISION ON WHO WINS CONTRACT IS END
OF JUNE.

2. SHUKRI HAS ASKED ME TO VISIT HIM AGAIN SHORTLY TO
SEE IF USG HAS DEVELOPED KIND OF FORMULA REQUESTED IN
BAGHDAD 255 OR HAS DEVELOPED SOME OTHER PROCEDURE WHICH
COULD ASSURE MINISTRY OF INDUSTRY THAT IT IS NOT BEING
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CHEATED IF IT SIGNES CONTRACTS WITH ESCALATION CLAUSE FOR

MATERIALS.

3. BY COINCIDENCE I MET SAME DAY W. F. AITKEN AND JOHN
BING OF KELLOGG--CURRENTLY IN BAGHDAD FOR FINAL NEGOTIA-
TIONS. NEITHER HAD EVER BEEN IN TOUCH WITH USINT, DESPITE
SEVERAL PREVIOUS VISITS BAGHDAD, BECAUSE THEY HAD
IMPRESSION THERE WERE NO RPT NO US DIPLOMATS HERE.

4. ACTION REQUESTED: (A) STATE/COMMERCE: PLEASE REPLY
BAGHDAD 255; (B) ALL ADDRESSEES: PLEASE INFORM US
EXECUTIVES WHO TELL YOU THEY ARE TRAVELLING TO BAGHDAD
THAT USINT EXISTS AND IS AT THEIR SERVICE.
KILLOUGH

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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